

Focusing Education on the Future!



CAREER PATHWAY AGRIBUSINESS SYSTEMS

Dual or Tech/Career Seal

Agribusiness is the coordination of all activities that contribute to the production, processing, marketing, distribution, financing and development of agricultural commodities and resources. This includes food, fiber, wood products, natural resources, horticulture, and other plant and animal products and services. Agribusiness is a high-tech industry that uses satellite systems, computer databases, spreadsheets, biotechnology and many other innovations to increase efficiency and profitability.

Major Courses

Students must take **THREE** pathway concentration courses and **ONE** additional pathway elective course.

Pathway Concentration Courses (3):

- Cooperative Agribusiness Sales & Marketing I
- Cooperative Agribusiness Sales & Marketing II
- Entrepreneurship: Building a Business

Pathway Elective Courses (1):

- Apprenticeship/Internship
- Co-op/Internship Agribusiness & Marketing

Other Recommended Courses

- Biology
- Chemistry
- Economics
- Environmental Science
- Psychology
- Accounting
- Business Data Applications
- Modern Language
- Math Money Management
- Professional Sales/Promotion

Post-Secondary Degrees, Diplomas, & Certificates

Technical Colleges

- Environmental Compliance Tech
- Environmental Horticulture
- Environmental Technology
- Small Business Management

Colleges/Universities

- Agribusiness
- Agricultural Communications
- Agricultural Economics
- Agricultural Education
- Agriscience & Environmental Systems
- Agricultural Engineering



Farmer/Rancher/Feedlot Operator
Agricultural Commodity Broker
Animal Health Products Distributor
Dairy Herd Supervisor (DHIA)
Agricultural Products Buyer
Produce Commission Agent
Agri-Marketing Specialist

Sales Manager
Agricultural Economist
Banker/Loan Officer
Agricultural Chemical Dealer
Rancher/Breeder
Feed/Farm Supply Store Manager
Field Representative

Ag Lenders
Livestock Buyer/Seller
Farm Investment Manager
Sales Representative
Chemical Livestock
Salesperson Farm Manager
Agricultural Salesperson

C
A
R
E
E
R
S

EMPLOYMENT OUTLOOK

Market pressures will continue the long-term trend toward consolidation into fewer and larger farms and ranches over the next decade. Career opportunities will continue to grow in agribusiness, which supports the production of agricultural commodities. Jobs in the processing and marketing of agriculture products are available all across our state.